

PRACTICE NOTE

JANUARY 2021

Updated Mortgage Payoff Procedures for Real Estate Purchase Transactions Throughout Connecticut

More than ten years ago, state officials in Connecticut raised concerns about instances where closing proceeds earmarked to pay off outstanding mortgage loans were not used for their intended purpose. As a result, these mortgage loans remained unpaid and the mortgages unreleased. To address these concerns, CATIC has been requiring that its agents comply with the following guidelines regarding the payoff of an outstanding mortgage in a purchase transaction, when a release of that mortgage is unavailable at closing. These guidelines and procedures remain in effect.

Procedures

If seller's title is encumbered by one or more mortgages for which the seller's attorney is unable to deliver a release at closing, the parties shall close the transaction pursuant to the following procedures with respect to each mortgage:

- 1. Seller's attorney shall provide to buyer's attorney the following documents at the time of closing:
- a. Undertaking and indemnity for payoff of mortgage (form attached as Exhibit A);
- b. Copy of a written mortgage payoff statement provided by the mortgagee; and
- Mortgagee payoff transmittal letter issued by seller's attorney.
- Buyer's attorney shall tender to the seller's attorney
 the mortgage payoff check by cashier's check, bank
 treasurer's check or attorney's trustee check made
 payable directly to the mortgagee. Seller's attorney shall
 cause the transmittal letter and check to be delivered to
 the mortgagee.

- 3. If the seller's mortgage is to be paid off by wire transfer, the wire shall be initiated by the buyer's attorney in accordance with the lender's instructions; however, the buyer's attorney must first verify and confirm these instructions by initiating contact to telephone numbers or e-mail addresses that are known or can be determined using a reputable source, in accordance with the CATIC Procedural Bulletin dated January 2021. The buyer's attorney shall provide seller's attorney with the Federal Reserve reference number and confirmation of receipt of the wire.
- 4. With respect to an equity line of credit, seller's attorney shall: instruct the lender to terminate all future borrowing rights as of the time at which the mortgage payoff statement is requested; advise the client seller that the client is no longer able to use any checks or credit cards to obtain advances on the line of credit; and, provide proof of the termination and closing of the account to the buyer's attorney. If the seller's attorney is able to do so, it is recommended that the seller's attorney collect any and all checks or credit cards that can be used to obtain advances on the line of credit.

If you are involved in a purchase transaction where the seller's attorney is unwilling to adhere to these procedures, please be advised that you must contact an underwriting counsel at CATIC before proceeding with the transaction.

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EXHIBIT A

UNDERTAKING AND INDEMNITY FOR PAYOFF OF EXISTING MORTGAGE

Seller(s): [Name	e of Seller(s)]					
Purchaser(s): [N	lame of Purchaser(s)	1				
.,,			DEMNITY OF (OWNER		
	ed, being the owner the following mortg		referenced prope	ty, hereby acknowle	dge(s) that t	the property is presently
Land Records,						ofthe _at Page of the
pay and satisfy		the closing proc	eeds. In the event			cted said attorney to fully s not accurate, I/we agree
owner(s) agree(s) to indemnify and cost or damage, inc	hold harmless t	he Purchaser(s), th	neir attorney and the	eir title insur	ortgage, the undersigned ance company from and claim made in connection
Owner	Date	Owner	Date			
		CLOSING A	ATTORNEY'S U	JNDERTAKING		
statement for the to the mortgage to be	ne above-referenced ee to pay off this m recorded or, if neces	mortgage, and I ortgage in full. I ssary, I will prepa	have sent sufficier Upon payment in t re and record an at	nt funds in accordanc full of said loan, I wil fidavit in accordance	ce with the at Il arrange for with Section	received a written payoff ttached payoff statement r a proper release of the a 49-8a of the Connecticut tter to the mortgagee.
Attorney		Street Address		_		
Date		City, State, Zip		_		

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Sale of: (Property Address)

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